

GREG GRIFFITH
Peyton, CO

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SUMMARY

ERP Implementation and Support Professional with extensive experience in Finance, Accounting, Budgeting, and CRM; Industry experience include Manufacturing and Aerospace & Defense; Analytical, creative, honest, responsible with background in Professional Services, Project Management, General Accounting, and Financial Analysis; Driven to deliver value reliably while building teamwork to accomplish shared goals.

Functional Skills: ERP System Implementation and Support; Project Management; Business Analysis; Finance and Accounting; Project and Job Costing, Budgeting, Software Configuration and Customization

Software Skills: Epicor ERP (Epicor 9, Epicor Vantage, Epicor Enterprise), Adaptive Planning (Budgeting), Intacct ERP, Salesforce CRM, SQL Stored Procedures, Crystal Reports, WordPress

CAREER AND PROFESSIONAL SUMMARY

Business Systems Consultant

2008-Present

Primo Road Systems LLC, Peyton, CO

Independent Software Company providing expertise in System Selection, System Implementation, Marketing.

Worked with Manufacturing companies to promote projects involving Intacct ERP, Salesforce CRM, Compiere ERP, and Marketing Campaign services.

- Consulted on business and technical issues related to software implementations for Epicor, Intacct, Salesforce.com. Work was focused on Finance, Manufacturing Operations, and CRM. Develop Project Plans; Document and Design Business Process Flows; Configure software; Write custom data extracts and reports; Prospect for additional projects.

Enterprise System Consultant

Epicor Software, Irvine, CA

2006-2008

\$400+ million/year software company that provides enterprise system solutions for small to midsize companies

Consulted on business and technical issues related to Finance, Accounting, ERP, Manufacturing, Distribution using Epicor Vantage, Vista, Enterprise, and Active Planner products.

- Provided Project Management including Project Planning and Tracking, Status Reviews, Budget-to-Actual analysis; Supported Organizational Change Management; Supported Go-Live Cutovers for new Implementations and Upgrades
- Delivered Implementation and Support services including System Configuration, Business Process Analysis, Process Simulations. Delivered training classes that included: General Ledger, Accounts Payable, Accounts Receivable, Payroll, Business Activity Queries, Cost Accounting.
- Successfully developed relationships with Finance Directors, Controllers, Accounting Managers, Power Users, IT Managers
- Supported multiple Client Accounts (over 30)

Business Analysis

Computer Sciences Corporation, Colorado Springs, CO

2004-2006

Major IT professional services company providing IT outsourcing services to General Dynamics

Complete Business Analysis studies to develop Requirements for replacing Procurement system; supported existing Financial Systems by creating custom routines and reports.

- Developed System Requirement Specifications and Test Scripts for Supply Chain Management
- Developed and maintained software applications for Reporting and Data Integration
- Supported General Dynamics customer in Aerospace & Defense industry with US Government contract including CAS, DFARS, and Internal Audit Compliance.

Finance Manager / Financial Systems Manager / Accounting Manager / Cost Analyst

General Dynamics IT, Colorado Springs, CO, Needham, MA, and Los Angeles, CA

1987-2004

Major Aerospace & Defense Contractor providing professional IT and technical services under US government contracts.

Project Lead for business unit within major project to implement Oracle eBusiness Suite for Project Accounting. Also worked as Financial Systems Manager doing Implementation, Selection, Development, and Support for Financial Systems. Earlier experience included five years as Accounting Manager supervising up to eleven employees and one year as Cost Analyst

- Provided Subject Matter Expertise for Finance including functional expertise for Project Accounting, Billing, Payroll, Accounts Payable, and Contracts for Implementation involving Oracle eBusiness Suite.
- Performed and documented Business Process Analysis

- Developed System Requirement Specifications and Test Scripts
- Supported Proposal Development, Pricing, Project Cost and Billing, Internal Audit processes and more. Supported compliance with company policies, FAR, CAS, DCAA, solicitation and contractual requirements.
- Managed General Accounting, Payroll, Accounts Payable, and Travel Accounting functions including Supervision of up to eleven employees
- Improved Accounting Controls and Audit Response Procedures
- Developed Accounting software modules for Financial Reporting, Bank Reconciliation, Payroll integration using Visual FoxPro
- Provided analysis for Finance, Program Management, Proposals, Pricing, Inventory, Order-To-Cash
- Developed and implemented new GL, Project Cost, Billing, and AP systems using FoxPro and Visual FoxPro

Financial Analyst

Hewlett-Packard Corporation, Los Angeles, CA

1984-1986

Office provided Sales and Service for major computer and analytical instrument manufacturer

- Created and Tracked Budgets; Performed Budget Variance Analysis
- Developed Financial Reports for Revenues, Expense, Investment, Profitability, Ratio Analysis

Financial Analyst

Mobil Oil, Los Angeles, CA

1982-1984

Office analyzed retail and wholesale sales for a major petroleum marketer

- Created and Tracked Budgets; Performed Budget Variance Analysis
- Developed Financial Reports for Sales and Expense Analysis

Material Planner

Pioneer Magnetics, Santa Monica, CA

1980-1982

Mid-sized manufacturer of switching power supplies

- Supported material planning processes and implementation of automated system for Material Requirements Planning (MRP)
- Populated MRP system with Sales Order, Bill of Material (BOM) and Part Master information

Production Planner

Gem Instruments, Santa Monica, CA

1978-1980

Small manufacturer of optical and lighting products for gemstone and jewelry industries

- Performed Production Planning for Machine Shop and Assembly floors; Translate Engineering Bills of Material (BOM's) to Manufacturing BOM's
- Supervised Production Control, Shipping, Receiving, Expediting, and Stockroom

Technical Recruiter

Business Men's Clearinghouse, Los Angeles, CA

Los Angeles office of national employment agency working with companies and applicants to place engineers and technical operations workers for manufacturing facilities

Prospected with manufacturers to acquire job orders; Recruited and interviewed technical employment candidates for Engineering and Manufacturing; Negotiated terms for hires.

EDUCATION

Bachelor of Science ~ Dickinson College
Master of Business Administration ~ Finance ~ University of Southern California
PMP Certification – Project Management Institute
MS Dynamics SL 7.0 – Financials Certification
Epicor Perspectives Conference 2009